



MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Introduction The importance of good UX

UX matters because it increases:

Adoption

A well-designed and intuitive user experience increases the likelihood of adoptions and continued use.

Repeat Usage

A positive experience using a product or service will lead to repeat engagement.

Conversion

Making checkout, top-up and payment processes easier leads to increased conversion rates.

Your Competitive Advantage

Differentiate your brand from competitors and generate loyalty with an experience that creates positive associations.

This guide will provide **must do** items, **best practice** recommendations and **other considerations** to ensure your payments journey is both compliant and maximises the uptake of PayID within your payments journey.



MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Must Do

Checklist

DISPLAY PAYID LOGO —

DISPLAY PAYMENT DETAILS

MUST DO #1

PayID logo

When displaying payment options, ensure the PayID option you provide to customers is accompanied by the **PayID logo.**

If only an image can be shown, with no text then ensure to display the **PayID logo** on its own.

Choose payment method

O Pay by Bank Pay	Learn more
No surcharge VISA DISCOVER 0.25% Surcharge	
○ afterpay<	
0 Z D	





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Must Do

Checklist

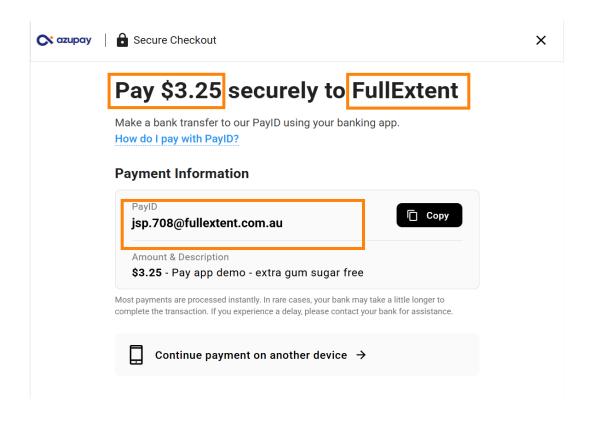
DISPLAY PAYID LOGO -

DISPLAY PAYMENT DETAILS

MUST DO #2

Display payment information

- Clearly display payment amount required for purchase or payment due
- Clearly display your merchant / business name
- Clearly display PayID that the user is required to make payment to





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX

Best Practices

Checklist

ш		•
	COPY BUTTON \rightarrow	
	PAYID DESCRIPTION \rightarrow	
	PENDING PAYMENT INFO	\rightarrow
	EDUCATIONAL CONTENT	\rightarrow

FRIENDLY PAYIDS

PAY BY BANK OPTION →



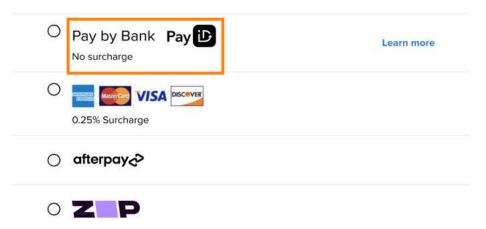
Display "Pay by Bank" as payment option

Display "Pay by Bank" as the payment method name. Accompany it with the PayID logo for visual recognition.

*Highly recommend added "Pay by Bank" if you are accepting both PayID & PayTo transactions as payment method.

*'Pay by Bank" is a clear & intuitive label for payers unfamiliar with PayID

Choose payment method







MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX

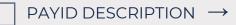


Best Practices

Checklist

PAY BY BANK OPTION	\longrightarrow

COPY BUTTON ightarrow



igchiral pending payment info $\, o$

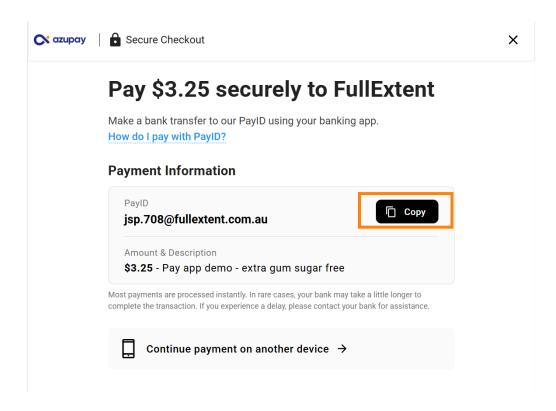
EDUCATIONAL CONTENT $\,
ightarrow$

FRIENDLY PAYIDS \rightarrow

BEST PRACTICE #1

Copy button for PayID

Ensure there is an easy way for your customer to copy the PayID with a copy button. This allows payers to easily paste the PayID into their banking app when making the payment.





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Best Practices

Checklist

- \Box EDUCATIONAL CONTENT \rightarrow

PENDING PAYMENT INFO →

FRIENDLY PAYIDS →



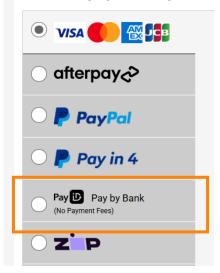
PayID feature description

Display a short description of what the features of PayID are:

Suggested inclusion:

- Fast / instant payment
- No payment fees / Lower fees / No surcharge

Select a payment option





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX

Best Practices

Checklist

EDUCATIONAL CONTENT \rightarrow
PENDING PAYMENT INFO \rightarrow
PAYID DESCRIPTION \rightarrow
COPY BUTTON \rightarrow
FAI BI BANK OF HON —

FRIENDLY PAYIDS

DAV DV DANIZ ODTION

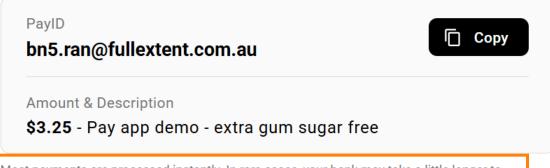


Pending payment information

 Display information that in some instances payment may have been held by the customer bank.

*Please note, in rare edge case, payers may experience a delay. We recommend advising them to contact their bank if this occurs.

Payment Information



Most payments are processed instantly. In rare cases, your bank may take a little longer to complete the transaction. If you experience a delay, please contact your bank for assistance.





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Best Practices

Checklist

- PAY BY BANK OPTION \rightarrow
- \square COPY BUTTON \rightarrow
- $\overline{}$ PAYID DESCRIPTION ightarrow
- $\overline{}$ PENDING PAYMENT INFO ightarrow
- $\qquad \qquad \mathsf{EDUCATIONAL}\ \mathsf{CONTENT}\ \to \\$
- FRIENDLY PAYIDS →



Educational Content

- You can create your own content or use these links:
 - How to make a fast and secure PayID payment
 - PayID step-by-step instructions
 - PayID benefits
 - Learn More

Pay \$3.25 securely to FullExtent

Make a bank transfer to our PayID using your banking app. How do I pay with PayID?

How do I pay with PayID? 1. Log in to your banking app and choose to pay someone via PayID. 2. Enter the PayID/Amount and confirm the payment. 3. Return to this screen. We will automatically check for confirmation. \$3.25 - Pay app demo - extra gum sugar free Most payments are processed instantly. In rare cases, your bank may take a little longer to complete the transaction. If you experience a delay, please contact your bank for assistance.

 \square Continue payment on another device \rightarrow



MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX

Best Practices

Checklist

PAY BY BANK OPTION ightarrow

 \bigcirc COPY BUTTON \rightarrow

PAYID DESCRIPTION ightarrow

 \neg PENDING PAYMENT INFO \rightarrow

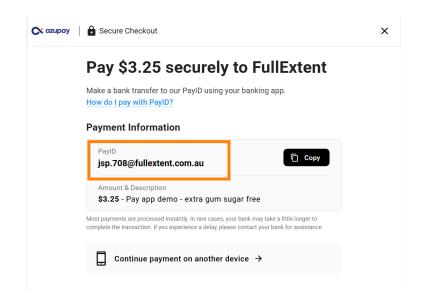
| EDUCATIONAL CONTENT →

FRIENDLY PAYIDS ightarrow



Friendly PayIDs

- When creating a payment request via API you can send Azupay a client reference to customise the PayID to your customer.
- Examples of this can include customer initials or account numbers.









MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Optional Considerations

Checklist

lacksquare ELEVATE PAYID ightarrow

 $\overline{}$ underpaid payments ightarrow

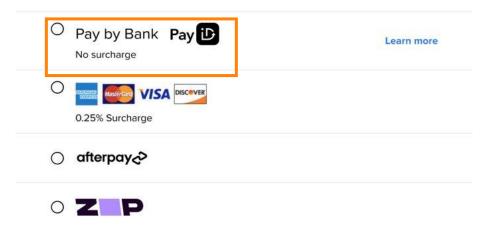
OVERPAID PAYMENTS \rightarrow



Elevate the PayID Option

- Display PayID at the top of your list of payment options. This
 is highly recommended if you aren't passing on surcharges
 for any payment channels and you are absorbing the higher
 credit card surcharges.
- Promote PayID as the faster, cheaper option. e.g. highlight where it is the only 'no surcharge' option.
- Highlight PayID as NEW within your payment methods list and send out push comms (text, email) and promote on your website as a new payment option.

Choose payment method





MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Optional Considerations

Checklist

ELEVATE PAYID →

 $\overline{}$ UNDERPAID PAYMENTS $\,
ightarrow$

OVERPAID PAYMENTS \rightarrow



Underpaid Payments

- If the amount due is **underpaid**, let the customer know the amount received and amount refunded.
- Also let the customer know what the correct amount of the purchase is.

*please note accepting underpayments is an optional feature



Incorrect amount received

We've refunded the full amount. Please pay the correct amount to complete the transaction.

Total amount to pay \$3.25

Amount you paid \$5.00

Amount refunded to you \$5.00

Pay again \rightarrow



MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Optional Considerations

Checklist

ELEVATE PAYID \rightarrow

UNDERPAID PAYMENTS \rightarrow

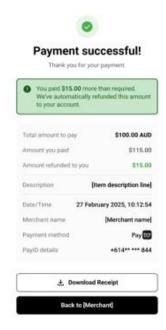
o OVERPAID PAYMENTS o

CONSIDERATION #3

Overpaid Payments

- If the amount due is overpaid, let the customer know the amount received and amount refunded.
- Also let the customer know what the correct amount of the purchase was.

*Please note accepting overpayments is an optional feature



Did you know?

Azupay has a Pay by Bank UX solution - ready to use!

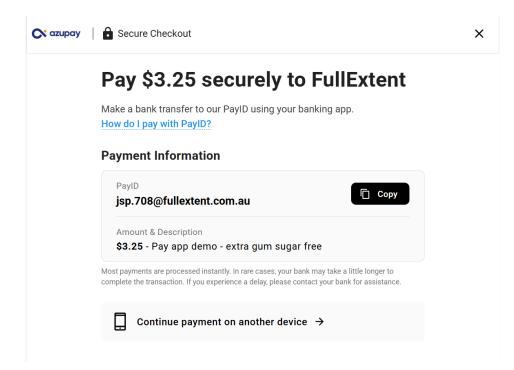
Azupay has designed a checkout experience linked to each payment request and PayID created – we call this our Pay by Bank UX solution.

Based on our user research and understanding of payment behaviours, we have designed and tested the app to maximise the conversion rate of payments via PayID and to reduce the integration effort required by our customers.

Offering

The Pay by Bank UX solution is:

- ✓ Fully screen responsive
- ✓ Available as an embedded iFrame or as a full checkout experience
- ✓ Customisable logos, colours and URL redirection. These can be managed within the dashboard
- ✓ Minimised user content, clicks and decisions as cognitive overload leads to dropouts during payment experiences



LEARN MORE ABOUT PAY
BY BANK UX SOLUTION



Support, Contacts & Resources

- Demo of end-to-end payers UX using PayID: <u>click</u>
 <u>here</u>
- For guidance and support on designing your UX payments experience, please contact
 <u>customersuccess@azupay.com.au</u>





MUST DO

BEST PRACTICES

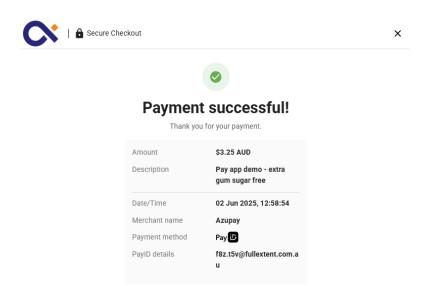
CONSIDERATIONS

APPENDIX



Pay by Bank (PayID)

Happy Path



Select option

Select Pay by
Bank as payment option

Copy PayID onto clipboard

2

Copy PayID

Go to banking app and select Pay someone / Make a payment

Open banking app

Paste PayID – email address into banking app and submit payment

Make payment

Payment confirmed on Checkout app screen

5

Success



MUST DO

BEST PRACTICES

CONSIDERATIONS

APPENDIX



Pay by Bank (PayID)

Unhappy Path



Incorrect amount received

We've refunded the full amount. Please pay the correct amount to complete the transaction.

Total amount to pay	\$3.25
Amount you paid	\$5.00
Amount refunded to you	\$5.00

Pay again $\, o$

1

Select option

Select Pay by Bank as payment option 2

Copy PayID

Copy PayID onto clipboard 3

Open banking app

Go to banking app and select Pay someone / Make a payment 4

Make payment

Paste PayID – email address into banking app and submit payment

Try again

Incorrect amount received shown on screen – underpayment or overpayment